

Training & Workshop Programs

Explore Our Core Training Areas

Understanding Mergers & Acquisitions

- Restructuring via M&A
- Various forms of M&A
- Motives & objectives
- Valuation techniques
- Synergy; identification, valuation, etc.
- Payment methods
- Legal aspects
- Due diligence
- Deal closing
- Integration
- Real case studies

Business Valuation

- Purpose of valuation
- Approaches to valuation: asset, income, and market
- Methods of valuation; modern techniques
- Intangibles valuation: brand, copyright, trademark, etc.
- Real case studies

Finance for Non-Finance Leaders

- Understanding how decisions impact financial results
- Identifying weaknesses through financial lenses
- Financial evaluation of alternative solutions
- Insolvency prediction
- Aligning actions with company vision and mission

Calibrating Business Models

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- Creating winning business models
- Analyzing value propositions
- Business model innovation
- Re-calibrating to beat competition
- Succession planning with business model

Working Capital Strategy

- Estimating capital under various scenarios
- Managing capital across different sectors
- Supply chain impact on capital
- Balanced financing and cost of capital